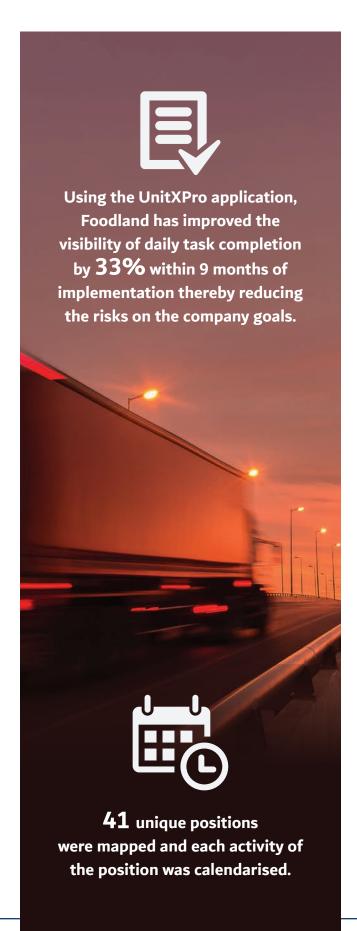




FIND OUT WHY THE INDIAN SUPPLY
CHAIN PARTNER FOR ONE OF THE
WORLD'S LARGEST QUICK SERVING RESTAURANT
IMPLEMENTS UNITXPRO



## UnitXPro helps the Indian supply chain partner of the world's largest quick serving restaurant





Radhakrishna & Company was established in 1966 by Shri Radhakrishna Shete' which mainly focused into Marine Catering and Ship Chandelling business. Later on the Group set up Radhakrishna Foodland Pvt. Ltd. (Foodland) to launch its 1st western style supermarket in renowned suburbs of Mumbai under the brand of "Foodland Fresh".

Foodland provides Integrated SCM Solutions (End-to-End) leveraging on all in-house expertise & has become one of the leading Indian Supply Chain Solutions Company. They work closely with their clients in multiple verticals from QSR to FMCG to Pharma and other Cold Chain clients offering 3PL services & Supply Chain Solutions.

Foodland with its vast experience and track record, decides to self-manage its warehouse and fleet, to get better control over both its operations and people. It introduces sales support in terms of managing sales people to ensure no lost opportunity of sales and a seamless operation from factory to shelf.





## THE CHALLENGE

Currently Foodland has got well-defined company goals and KRA's for its people which is complemented by matured processes and SOP's that has evolved with time and expertise. Their experienced team has implemented the defined SOP's in a well-structured and robust manner.

## THE SOLUTION

UNITXPRO adopted the best practices already defined by Foodland and aligned the company goals to all the activities of each position in the organisation. There were 41 unique positions that were mapped and each activity of the position was calendarised based on the frequency of doing the tasks related to it. This gave every associate a detailed visibility of his/her tasks that the organisation expected them to do. It ensured that the execution of activities at units were as per the prescribed SOP norms. It also inculcated a disciplined way of working thereby avoiding wastage of time and resources. Review is now based on exceptions that was tracked by analyzing daily closures of tasks by each associate and was done in real time.

Using UNITXPRO application, Foodland has improved the visibility of daily task completion at its units by 33% within 9 months of implementation thereby reducing the risks on the company goals.

Keeping in mind the aspiration of Foodland to scale the business quickly, UNITXPRO provided a perfect platform to standardize and operationalize units with reduced cost structures by providing features like e-Learning, centralized support center, tools for collaboration and continuous improvements within the UNITXPRO application.

UNITXPRO comes with in-built content that guides unit managers in this VUCA (volatility, uncertainty, complexity and ambiguity) world to manage various aspects of their external environment pertaining to compliance, customers, people (both internal and external), statutory requirements, etc. to name a few.





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